

# Delegate Agenda



## Americas' Conference Registration:

- Wednesday, April 25: 10:00am – 4:00 pm
- Thursday, April 26: 10:00am – 4:00pm

**Hotel Check-in:** 2:00pm

| Tuesday, April 24   |  |  |
|---------------------|--|--|
| Time                | Presentation/Activity  | Location   |
| 10:00am - 6:00pm    | <b>One Day Workshop</b><br><b>Leadership in an era of paradoxes and uncertainties</b><br><i>(Optional, at an additional cost of \$600 USD)</i><br><i>(Requires a minimum of 10 participants to proceed)</i>  | FDC Campus, Belo Horizonte, Brazil   |
| Wednesday, April 25 |  |  |
| Time                | Presentation/Activity  | Location   |
| 10:00am - 4:00pm    |  | Radisson Blu   |
| 3:00pm - 5:00pm     | <b>Leadership Forum</b><br><i>Topic:</i> Interlaw Strategy 3.0 Outline and the role of SBT and Affinity Group Leaders<br><i>External Speaker:</i> Richard Tromans, CEO, Tromans Consulting<br><br><i>Chair:</i> Glenn Cunningham   | Manucci Advogados<br>Antônio de Albuquerque Street,<br>194 - 4th floor - Funcionários,<br>Belo Horizonte |
| 6:30-6:40pm         | Delegates and Guests Assemble for Departure  | Radisson Blu   |
| 6:40-7:00pm         | Departure by Bus   |  |
| 7:00-9:30pm         | Opening Welcome Cocktails & Dinner   | Olga Restaurant  |
| 9:30pm              | First Bus Returns to Hotel   |  |
| 10:30pm             | Second Bus Returns to Hotel  |  |
| Thereafter          | Optional No-Host Night Life  | See "After Hours Suggestions"  |
| Thursday, April 26  |  |  |
| Time                | Presentation/Activity  | Location   |
| 6:00am - 10:00am    | Breakfast Buffet for Delegates and Guests  | Radisson Blu - Olegario Restaurant - located on Lobby Level  |
| 8.00am - 9.15am     | <b>Diversity, Inclusion and Community Breakfast</b><br><br><i>Topic: The Importance of Diversity in Leadership</i> <i>External Speaker:</i> Suzana Fagundes Ribeiro de Oliveira, VP HR, Legal and Sustainability - Arcelormittal<br><br><i>Chair:</i> Guilherme Poggiali | Radisson Blu Mezaninne   |

**Special Business Team Track One**

|                          |   |                     |
|--------------------------|---|---------------------|
| <p>9.30am - 12.30am</p>  | <p><b>Tax</b><br/> <i>Topic:</i> Favourable tax regimes applicable to inpatriates including HNWI and “Non-Dom Residents”:<br/> <i>Speaker:</i> Massimiliano Gazzo</p> <p><i>Topic:</i> Implementation of the OECD BEPS 1 (Digital Economy) via the Introduction of "Web Tax" and "Virtual" Permanent Establishment<br/> <i>Speaker:</i> Massimiliano Gazzo</p> <p><i>Topic:</i> Cryptocurrencies Taxation<br/> <i>Speaker:</i> Adriano Muzzi</p> <p><i>Topic:</i> Article 25 of the Recent Brazilian Federal Law nr. 13.606/2018<br/> <i>Speaker:</i> Adriano Muzzi</p> <p><i>Topic:</i> Using Webinars to Enhance the Sharing of Knowledge and Work Opportunities Among Interlaw Members<br/> <i>Speaker:</i> Massimiliano Gazzo</p> <p><i>Chair:</i> Massimiliano Gazzo<br/> <i>Co-Chair:</i> Adriano Muzzi</p> | <p>Radisson Blu</p> |
| <p>9.30am - 10.45am</p>  | <p><b>Employment, Labor and Pensions</b><br/> <i>Topic:</i> New Brazilian Labor Laws and the Possibilities for New Investments<br/> <i>Speaker:</i> Ariela Duarte</p> <p><i>Chair:</i> Victor Cardwell<br/> <i>Co-Chairs:</i> Ariela Duarte and Jose Victor</p>   | <p>Radisson Blu</p> |
| <p>10.45am - 11.15am</p> | <p><b>COFFEE BREAK</b></p>  |                     |
| <p>11.15am - 12.30pm</p> | <p><b>Energy and Infrastructure</b><br/> <i>Topic:</i> Challenges and Opportunities in the Energy Sector in Brazil<br/> <i>External Speaker:</i> Ms. Meira Fernanda, General Counsel, CTG Brazil</p> <p><i>Topic:</i> Opportunities in the Civil Construction Sector in Brazil<br/> <i>External Speaker:</i> Ms. Meira Fernanda<br/> <i>Chair:</i> Délber Lage</p>  | <p>Radisson Blu</p> |
| <p>12.30pm - 1.30pm</p>  | <p><b>JOINT NETWORKING LUNCH</b><br/> <b>(Delegates and Guests Welcome)</b></p>   | <p>Radisson Blu</p> |

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|-----------------|---|--------------------------|
| 1.30pm - 3.30pm | <p><b>Mergers &amp; Acquisitions</b><br/> <b>Topic:</b> Anticorruption Issues in Cross Border Deals<br/> <b>Speaker:</b> Daniel Manucci</p> <p><b>Case Study:</b> Cross-border Interlaw Deal Involving the Client Aerotec Fund and their Relevant Investment in UK company Oxis limited (a Collaboration between Interlaw Firms Manucci Advogados and Trowers &amp; Hamlins)<br/> <b>External Speaker:</b> Rodrigo Esteves, Managing Partner, Aerotec Fund/Confrapar</p> <p><b>Topic:</b> Working Together and Winning more Work Together on Cross-border Deals<br/> <b>Speakers:</b> Neftali Garro and Imogen Lee</p> <p><b>Topic:</b> SBT Materials Update<br/> <b>Speakers:</b> John Koenigsknecht and John Kanan</p> <p><b>Chairs:</b> John Koenigsknecht and John Kanan<br/> <b>Co-Chair:</b> Daniel Manucci</p> | Radisson Blu             |
| 1.30pm - 3.30pm | <p><b>Arbitration &amp; Litigation</b><br/> <b>Case Study:</b> Homologation of a Foreign Arbitral Award in Brazil (Abengoa vs Dedini)<br/> <b>Speaker:</b> <i>Guilherme Poggiali</i></p> <p><b>Case Study:</b> Impartiality of the Arbitrators, the Choice of the Arbitrators<br/> <b>External Speaker:</b> Fabiano Maia, General Manager, Gerdau</p> <p><b>Chair:</b> Andres Moreno<br/> <b>Co-Chair:</b> Guilherme Poggiali</p>   | Radisson Blu             |
| 3.30pm - 3.45pm | <b>COFFEE BREAK</b>   |                          |
| 3.45pm - 5.00pm | <p><b>NextGen</b><br/> <b>Topic:</b> <i>Anti-money Laundering International Regulation Related to Terrorism.</i><br/> <b>External Speaker:</b> <i>Jorge Mascarenhas Lasmar PhD, Professor of International Relations at PUC Minas</i></p> <p><b>Chair:</b> Edie Ryan<br/> <b>Co-Chair:</b> Délber Lage</p>  | Radisson Blu             |
| Until 6:00pm    | <b>FREE TIME</b>  |                          |
| 6:00-6:10pm     | Delegates and Guests Assemble for Departure   | Radisson Blu Hotel Lobby |
| 6:10- 6:20pm    | Departure (Walking)   |                          |

|                         |   |  |
|-------------------------|---|--|
| 6:20-8:30pm             | <b>COCKTAIL RECEPTION</b><br>(Delegates and Guests Welcome)   | Manucci Advogados<br>Antônio de Albuquerque Street,<br>194 - 4th floor - Funcionários,<br>Belo Horizonte |
|                         | <b>Free night - DINE AT YOUR LEISURE</b>  | See “Restaurant<br>Recommendations”  |
| <b>Friday, April 27</b> |   |  |
| <b>Time</b>             | <b>Presentation/Activity</b>  | <b>Location</b>  |
| 6:00 - 10:00am          | Breakfast Buffet for Delegates and Guests   | Radisson Blu - Olegario<br>Restaurant - located on Lobby<br>Level  |
| 8:00 - 9:15am           | <b>Managing Partners Breakfast</b><br><i>Topic:</i> Future Law - New Design for Legal<br>Services<br><i>External Speaker:</i> <i>Christiano Xavier, Co-<br/>founder &amp; CEO, Future Law</i>   | Paris 6 Café at Pátio Savassi -<br>across the street from the hotel                                      |
| 9:30 - 9:45am           | <b>Plenary Session Convenes</b><br>Welcome  | Radisson Blu   |
| 9:45am - 10:30am        | <b>Presentation &amp; Q&amp;A</b><br><i>Topic:</i> Project Management and Law Firms: A<br>Tech Approach for Improved Legal Delivery<br><i>External Speakers:</i> <i>Daniel Costa, Co-founder<br/>and Chairman of Take and Alexander<br/>Carvalho, VP Delivery and Operations of<br/>Avenue Code</i>   | Radisson Blu   |
| 10:30am - 10:45am       | <b>COFFEE BREAK</b>   |  |
| 10:45am - 12:00pm       | <b>Client Seminar / Panel Discussion / Q&amp;A</b><br><i>Topic: How to work in partnership with law<br/>firms - The challenges of AI and economic<br/>pressures</i><br><br><b>External Speakers:</b> <ul style="list-style-type: none"> <li>• Márcio Lima, General Counsel, Fiat<br/>Chrysler, Latin America</li> <li>• Andre Areno, General Counsel, Gerdau</li> <li>• Luisa Carneiro, General Counsel,<br/>Localiza / Hertz</li> <li>• Suzana Fagundes, VP HR, Legal and<br/>Sustainability, Arcelor Mittal</li> <li>• Leonardo Costa, General Counsel, RHI<br/>Magnesita, South America</li> <li>• Fernando Duelo, General Counsel<br/>Ternium</li> </ul> <b>Chair:</b> Guilherme Poggiali | Radisson Blu   |

Optiona

Parrilla del Pátio at Pátio Savassi

| 12:00pm - 1.30pm          | <b>CLIENT NETWORKING LUNCH</b>   | Parrilla del Pátio at Pátio Savassi<br>- Across the street from the hotel |
|---------------------------|--|---|
| 1.30pm - 2.45pm           | <b>Interlaw Strategy Workshop</b><br><i>Leaders:</i> Michael Siebold, Glenn Cunningham<br><br><b>External Speaker:</b> Richard Tromans, CEO,<br>Tromans Consulting   | Radisson Blu  |
| 2.45pm - 3.00pm           | <b>COFFEE BREAK</b>  | Radisson Blu  |
| 3.00pm - 4:00pm           | <b>Discussion:</b> North and Latin America Regional<br>Breakout Sessions<br><i>Leaders:</i> Enrique Ramirez, Chair Latin<br>America Region and Nick Torchetti, Chair<br>North America Region   | Radisson Blu  |
| 4.00pm - 4.30pm           | <b>Topic:</b> Regional Report-Outs<br><i>Leaders:</i> Enrique Ramirez, Chair Latin<br>America Region and Nick Torchetti, Chair<br>North America Region   | Radisson Blu  |
| Until 6:30pm              | <b>FREE TIME</b>   |   |
| 6:30-6:40pm               | Delegates and Guests Assemble for Departure  | Radisson Blu Hotel Lobby  |
| 6:40-7:00pm               | Departure by Bus   |   |
| 7:00-9:30pm               | Closing Cocktails & Dinner   | Museum Inimá de Paula   |
| 9:30pm                    | First Bus Returns to Hotel   |   |
| 10:30pm                   | Second Bus Returns to Hotel  |   |
| Thereafter                | Optional No-Host Night Life  | See "After Hours Suggestions"   |
| <b>Saturday, April 28</b> |  |   |
| <b>Time</b>               | <b>Presentation/Activity</b>   | <b>Location</b>   |
| 6:00 - 10:00am            | Breakfast Buffet for Delegates and Guests  | Radisson Blu - Olegario<br>Restaurant - located on Lobby<br>Level         |
| 9:30 - 11:00am            | <b>Topic:</b> AI and The New Wave of Legal<br>Technology<br><b>External Speaker:</b> Richard Tromans, CEO<br>Tromans Consulting and<br><br><b>Panel Discussion:</b> Guilherme Silva Freitas<br>Executive Legal Manager, MRV Engenharia and<br>Tomaz Chaves, Legal Tech Entrepreneur and<br>Co-Founder of the Brazilian Association of<br>Lawtechs and Richard Tromans, CEO Tromans<br>Consulting | Radisson Blu  |
| 11:00 - 11:15am           | <b>COFFEE BREAK</b>  | Radisson Blu  |
| 11:15am - 12:15pm         | <b>Workshop:</b><br>Practical Use Cases for Legal AI Technology<br><b>Workshop Leader:</b> Richard Tromans, CEO,<br>Tromans Consulting   | Radisson Blu  |

|                |   |   |
|----------------|---|---|
| 12:15 - 1:00pm | <b>Interlaw Regional Business Meeting</b><br><ul style="list-style-type: none"> <li>- <b>Presentations:</b> New Firms / Observer Firms</li> <li>- <b>Presentation:</b> Marketing and Business Development Update</li> <li>- <b>Presentation:</b> 2019 Americas &amp; EMEA Joint Regional Meeting hosted by De Grandpre Chait, Montreal</li> </ul> | Radisson Blu  |
| 1:00pm         | <b>For those not <u>Pre-registered</u> to Participate in the Optional Saturday Afternoon Excursion LUNCH AT YOUR LEISURE - NO HOST</b>  |   |
| 1:00 - 1:10pm  | For those Delegates and Guests participating in the <b>Optional Saturday Afternoon Excursion</b> - Assemble for Departure   | Radisson Blu Hotel Lobby                                |
| 1:10 - 1:30pm  | Departure by Bus to Praça da Liberdade  |   |
| 1:30-4:30pm    | <b>Optional</b> Afternoon Excursion and Lunch for Delegates and Guests to the Cultural Complex of Praça da Liberdade (Liberty Square) with Lunch at Café com Letras   | Cultural Complex of Praça da Liberdade (Liberty Square) |
| 4:30pm         | Bus Returns to Hotel  |   |
| (12:00pm)      | <b>(Hotel Check Out for 28 April 2018 departures)</b>   |   |

### Sunday, April 29

| Time            | Presentation/Activity   | Location                    |
|-----------------|-------------------------|-----------------------------|
| 9:00am - 1:00pm | Optional Golf Afternoon | Morro do Chapéu Golfe Clube |